Finance & Strategy Partner

Finance Partner Brief

Our model is built on four foundational pillars— Technology, Infrastructure, Personnel, and Market Growth—designed to balance security, growth, and return. We invite finance partners to play a central role in capital deployment that drives both innovation and resilience in Charlotte's executive mobility market.

Provide a clear, investor-ready snapshot of how the four pillars of our model translate into capital growth, risk mitigation, and market capture.

The Four Pillars in Financial Terms

- Mobility / Executive Travel →

 Recurring revenue, diversified client contracts, predictable cash flow.
- Security / Protection Layer →
 Premium pricing, high switching costs, reduced churn.

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- Technology Integration →
 Scalability, data-driven
 efficiencies, lower overhead vs.
 competitors.
- Hospitality / Lifestyle
 Partnerships →
 Ancillary revenue, upsell
 potential, loyalty-driven
 repeat spend.

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1213 W. Morehead Street

We are seeking a finance partner who can:



Position the company for institutional funding rounds in 3–5 years.



Structure equity + debt to optimize capital efficiency.



Co-develop long-term ROI models and growth scenarios.